

Message Text

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PAGE 01 STATE 063566
ORIGIN SSM-05

INFO OCT-01 ISO-00 ONY-00 /006 R

DRAFTED BY SSM:L G PENDLETON/J T MC ANDREW:RS
APPROVED BY SSM:C W KONTOS
SSM:D Q LAYNE

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TO USMISSION SINAI PRIORITY

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FOR THORNE FROM KONTOS

E.O11652: N/A

TAGS: OGEN

SUBJECT: POLICY ON FUEL PURCHASES

REF: SINAI 0680

1. I APPRECIATE THE DIFFICULTIES WHICH SFM HAS REGULARLY EXPERIENCED IN OBTAINING DELIVERIES OF GASOLINE AND DIESEL FUEL FROM MOBIL IN EGYPT. IT WAS OUR UNDERSTANDING, HOWEVER, THAT GENERALLY MOBIL HAS COME THROUGH; ALBEIT ONLY AFTER CONSIDERABLE PRODDING.

2. THE RECENT CLIFF-HANGER DESCRIBED IN PARA. ONE OF REFTTEL INDICATES THE NEED FOR AN UNAMBIGUOUS REQUIREMENT ON FUEL PURCHASES WITHIN WHICH THE CONTRACTOR CAN MANAGE YOUR FUEL SUPPLY. THUS, SSM PROPOSES TO ADVISE E-SYSTEMS THAT THE CONTRACTOR SHOULD CONTINUE TO REORDER FROM MOBIL IN ORDER TO MAINTAIN A MINIMUM RESERVE OF SEVEN DAYS. IF
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MOBIL FAILS TO MAKE DELIVERY BY THE TIME SFM RESERVES REACH A FOUR-DAY SUPPLY, THE CONTRACTOR SHOULD PURCHASE AN INTERIM SUPPLY FROM PAZ. UNDER THIS PROCEDURE, WHEN AN ORDER IS PLACED WITH PAZ, DELIVERY MUST BE ACCEPTED.

3. BEFORE INSTRUCTING E-SYSTEMS ON THIS NEW POLICY, I WANT

TO BE SURE THAT IT WILL BE FULLY RESPONSIVE TO YOUR NEEDS.
THEREFORE, I WOULD APPRECIATE YOUR VIEWS ON THIS PROPOSAL
SOONEST.
VANCE

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